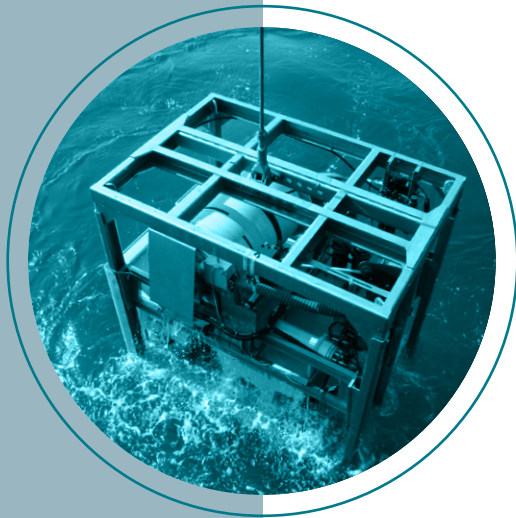




MARINE SERVICES PROVIDER
SINCE 2011.

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01. HISTORY

Since 2011 Aalea is providing survey and remote subsea services by means of highly qualified and motivated resources and high-performance equipment. Over the years Aalea has gained a solid track record of high level services thanks to the high experience and commitment of all resources involved in the project and also to continued investment in equipment and development of innovative solution for major clients.

Aalea has become an independent offshore survey contractor capable to provide a wide range of survey, positioning and general remote subsea services. With more than 20 years of operational experience of his team members Aalea can guarantee the provision of high-quality and reliable services. Aalea is committed to provide innovative and exclusive low carbon solutions that will help to reduce the clients' carbon footprint and the impact of production on the environment.

The company is based in Southwestern Rome, very close to both Fiumicino airport and Civitavecchia harbor. The area offers easy and rapid access to air, road, rail and maritime transportation. This strategic location is ideal to provide prompt and very competitive response to any need for services in the Mediterranean Sea, Northern Africa and Middle East Offshore locations, along with a worldwide intervention capability.

02.

WHO AND WHERE WE ARE

Aalea is an independent and dynamic survey and remote subsea services provider; was established in February 2011 and is based in Fiumicino, Rome, Italy. Aalea is fully owned and managed by a group of experienced, qualified, and highly motivated partners and managers with solid know-how based on 20+ years offshore experience.

Partners and management are since the very beginning highly focused on HSEQ principles and the development of the proprietary management system named AIMS reflects this commitment. By means of our AIMS we can guarantee measurable and consistent performance to our clients and support any need for survey and general remote subsea services with reliable and cost-effective solutions. On the basis of the experience and significant track record achieved, in 2019 was launched the AALEA 2.0 PROJECT, that led very quickly to new partnerships, strengthening of survey services capability, widening of company purpose including sustainability and green offshore projects, revamping of research and development activity.

AALEA TEAM SHARE A COMMON VISION AND GOAL OF EXCELLENCE IN MARINE OPERATIONS, TO BE ACHIEVED BY:

- > Relentless performance improvement process involving all resources
- > The compliance with highest industry standard and best practices
- > The use of state-of-the-art technology and equipment
- > The highest operational and technical standards
- > Constant innovation

03.

AIMS

AALEA INTEGRATED MANAGEMENT SYSTEM

Aalea benefits from a proprietary design management system, the AIMS, which leads the company in the relentless pursuit of HSEQ excellence and provides an effective framework supporting all company activities.

AIMS is a fully integrated management system, designed on the basis of Risk Management principles and in compliance with the highest international HSEQ standards, Oil & Gas Industry requirements and best practices with regards to Safety, Quality, Personnel Qualification and Training, Technical and Operational Standards, Environmentally Friendly operations.

AIMS is certified



ISO
9001:2015



ISO
14001:2015



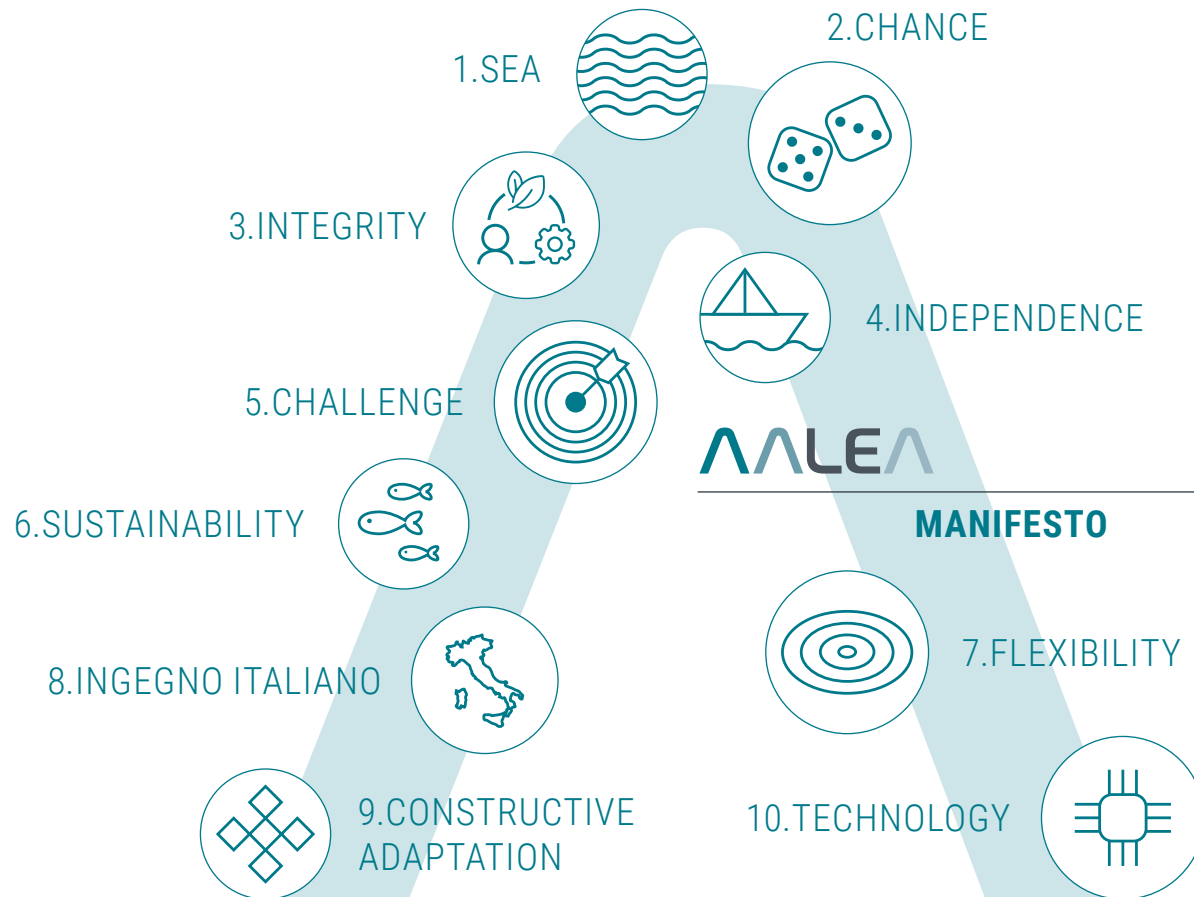
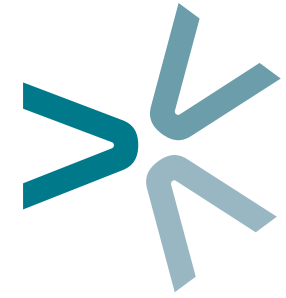
ISO
45001:2018

04.

AALEA BUSINESS MODEL

KEY PARTNERS <ul style="list-style-type: none"> > Shipowners / Shipmanagers > ROV manufacturers > Tools and instrument manufacturers > Reliable providers 	KEY ACTIVITIES <ul style="list-style-type: none"> > Equipment maintenance and update > Relentless research and development of state-of-the-art equipment, materials, components > People training 	VALUE PROPOSITION <ul style="list-style-type: none"> > Integrity, independence, reliability and fast decision-making processes > Creative and effective project-specific solutions > Care of operational and technical details > Top-class technical standards > Project success as unique target 	CUSTOMER RELATIONSHIPS <ul style="list-style-type: none"> > Co-creative approach along the project requirements definition stage > Direct and personalized relationships throughout the project 	CUSTOMER SEGMENTS <ul style="list-style-type: none"> > Oil companies > Offshore assets managers > Offshore contractors > Offshore vessels shipowners / managers > Offshore wind farm operators > Telecom and power marine cables suppliers and managers
	KEY RESOURCES <ul style="list-style-type: none"> > Experienced and motivated staff > Fit-to-purpose ROV Systems > Aalea design bespoke equipment to suit highest client requirement 		CHANNELS <ul style="list-style-type: none"> > Direct contact with customers 	
COST STRUCTURE <ul style="list-style-type: none"> > Value-driven class of business > Accurate planning and control of fixed and variable costs 			REVENUE STREAM <ul style="list-style-type: none"> > Provided services 	

05. MANIFESTO



The ultimate aim is to provide effective solutions to the offshore business **challenges**.

Protecting the **marine environment** integrity.



06.

SERVICES



GEOPHYSICAL SURVEY SERVICES

With a wide range of sensors and dedicated software Aalea can provide a reliable high-quality service.

- > Site characterization survey
- > Route surveys for cable and pipeline pre-engineering
- > Reconnaissance survey
- > UXO Survey and risk mitigation
- > Data management



HYDROGRAPHIC SURVEY SERVICES

Smart and efficient has been always an Aalea motto, we can provide customizable survey method for approaching different environments.

- > Harbour survey
- > Coastal survey
- > Seabed mapping
- > Pre&post dredging survey
- > Aerial mapping



MARINE ENVIRONMENTAL SERVICES

Highly focused on environmental matters we provide up-to-date environmental survey in compliance with the latest and most stringent requirements.

- > Marine environmental baseline studies
- > Water and sediment sampling
- > Benthic communities characterization
- > Post drill survey
- > Marine mammals observer

- > Habitat mapping
- > Seabed video
- > Desk studies
- > Data storage and management
- > Pre-post data monitoring



POSITIONING AND CONSTRUCTION SUPPORT

Accurate and reliable positioning for high profile projects.

- > Cable and pipe lay support
- > As-laid survey
- > Depth of burial survey
- > RIG positioning
- > Wind farm installation

- > Trenching support
- > Subsea metrology
- > Dimensional control
- > Drilling monitoring



SURVEY VESSEL AND ROV SUPPORT

Fully equipped vessel fit to purpose for geophysical, geotechnical and ROV activities.

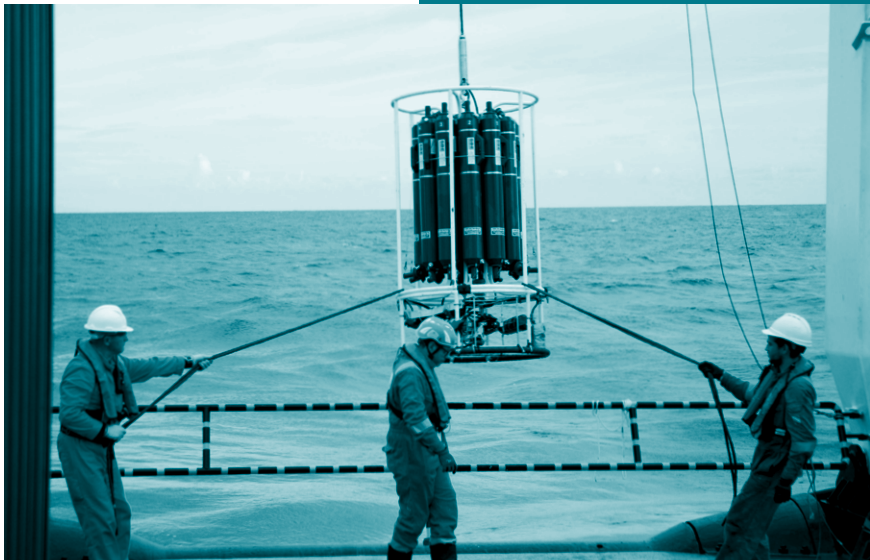
- > IMR
- > Well intervention
- > Diving operations
- > Underwater inspections in lieu of dry docking (UWILD) of offshore units

- > DP2 Vessels
- > Coastal boat
- > ASV (Autonomous surface vehicle)

07. ASSETS



INSTRUMENTS AND EQUIPMENT

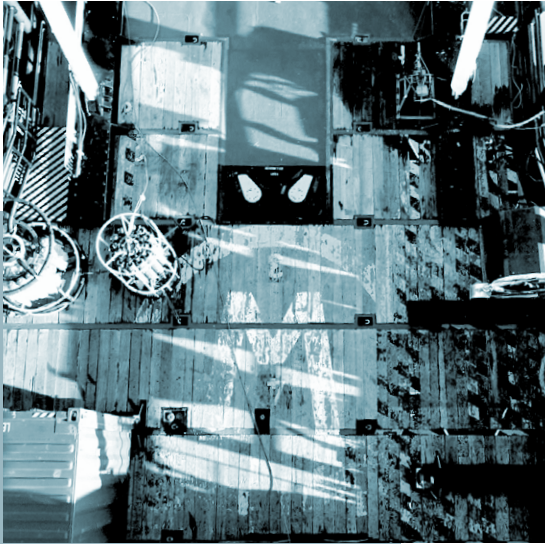




ROV'S



SERVICES



VESSELS



ALEA*

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